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For Immediate Release

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SP Industries

Ian Whitehall Named Chief Sales Officer

SP Industries

Warminster, PA – May 2, 2016 – Bill Downs, CEO of SP Industries, Inc. (SP), has announced the appointment of Ian Whitehall as Chief Sales Officer, managing and directing all global sales programs for the company’s three divisions: SP Scientific, SP Scienceware and SP Ableware.

Most recently EVP for SP Scientific Sales & Service, Whitehall joined SP in 2005 when the company acquired Genevac LTD from Thermo-Fisher Scientific. In making the announcement Downs stated, “Ian’s scientific education, research background, and subsequent commercial roles, including serving as Managing Director of our Genevac business, make him uniquely qualified to strategically lead and develop our diverse sales platforms. As a member of the SP Leadership team, Ian has been instrumental in expanding our portfolio of biological drug manufacturing equipment offerings, driving our growth in the global marketplace, as well as integrating and realizing synergies between our equipment and consumables brands.”

“SP Scienceware laboratory and glassware supplies are highly regarded and have strong distribution particularly in the North American market. Brad Mahood most recently headed sales for this division, and we were fortunate to have his years of industry knowledge and leadership, as SP diversified and expanded its customer value proposition through the 2014 acquisition of Bel-Art Products and its related brands. Brad has retired effective April 29, 2016, however we are fortunate to retain him in a consulting capacity, and look forward to Ian and the SP team continuing to build on SP Scienceware’s strong brand franchise, further expanding our international presence,” added Downs.





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Whitehall, who has 28 years of experience in the Pharmaceutical and Biotechnology industries says, “A passion for science and the changes and progress in our field continues to drive my work. The opportunity to partner with some of the best and brightest organizations and talent across the globe, and deliver research and production equipment solutions that can truly make a difference, is a unique value proposition and I look forward to my expanded role within the SP organization.”

Prior to joining SP Industries, Whitehall held scientific positions at Lonza Biologics and GSK before moving to commercial roles with Beckman Coulter (European Marketing Manager: Liquid Handling and Drug Discovery), TTP Labtech (Sales Manager), and Smiths Detection (European Business Manager: Life Sciences) and Genevac Ltd as Sales Manager for Genevac along with Electrothermal, STEM, and Barnstead Europe.

About SP Industries

SP Industries, Inc., is a leading global provider of state-of-the-art laboratory equipment, a full line of research, pilot and production freeze dryers for biological drug manufacturing solutions, laboratory supplies and specialty glassware. SP's products support research and production across diverse end user markets including pharmaceutical, scientific, industrial, aeronautic, semiconductor and healthcare. The company's three flagship divisions (SP Scientific, SP Scienceware and SP Ableware) have market leading product brands which include PennTech, Genevac, VirTis, Hull, FTS Systems, Hotpack, Bel-Art, H-B Instrument, Maddak and Wilmad-LabGlass and represent over 400 combined years of experience, quality and innovation. SP is headquartered in Warminster, Pennsylvania and has production facilities in the USA and Europe.

For more information on SP, visit www.spindustries.com.

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